



#InvestEUresearch

Horizon 2020 Work Programme for Research & Innovation 2018-2020

Networking

Dalibor Drljača

Research and
Innovation

Overview

- Who can apply to Horizon 2020?
- H2020 project Consortium: what to look for?
- How to build your network
- Partner search tools
- How to get help: NCP network
- CONCLUSION

REMINDER

Who can apply to Horizon 2020?

Who can apply to Horizon 2020?

Institutions and organisations

Public

Private

Governm
.

NGO

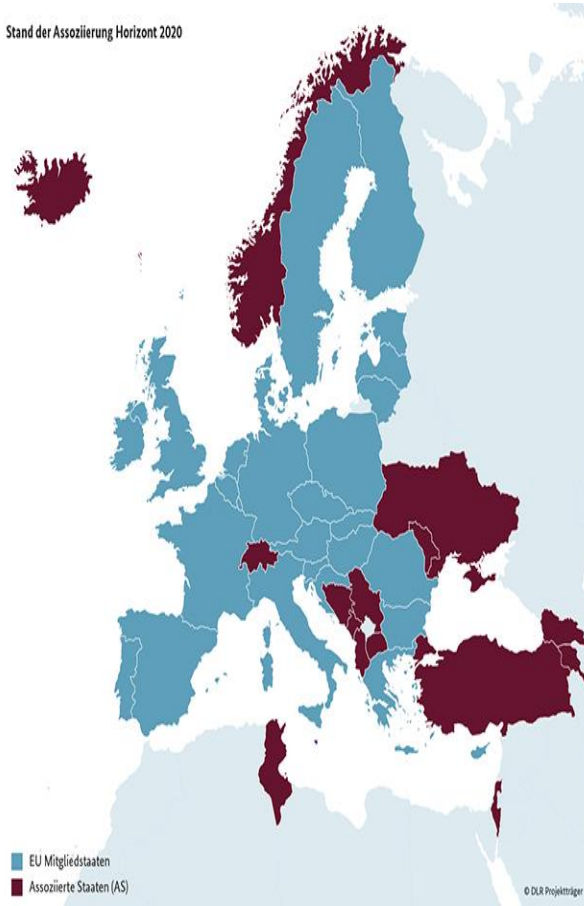
Countries

MS

AC

TC

Stand der Assoziierung Horizon 2020



EU Member States (28)

Associated Countries (16)

Albania
Armenia
Bosnia & Herzegovina
Faroe Islands
Georgia
Iceland
Israel
Macedonia (FYR)
Republic of Moldova
Montenegro
Norway
Serbia
Tunisia
Turkey
Ukraine
Switzerland

<https://ec.europa.eu/research/participants/portal/desktop/en/opportunities/h2020>

Which countries are **not** automatically **eligible** for funding?

Industrialized countries

(u.a. Australia, Canada, Japan, South Korea, US)

Emerging countries

(Brazil, China, India, Mexico, Russia)

international organisations

only exceptionally eligible for funding

Exceptions: **bilateral agreement** between the country and the EU

The country **explicitly identified in the relevant work programme and call for proposal** as being eligible for funding

Their **participation** is deemed to be **essential for carrying out the action** (decided by the evaluators).

Collaborative and mono-participant projects

Collaborative projects

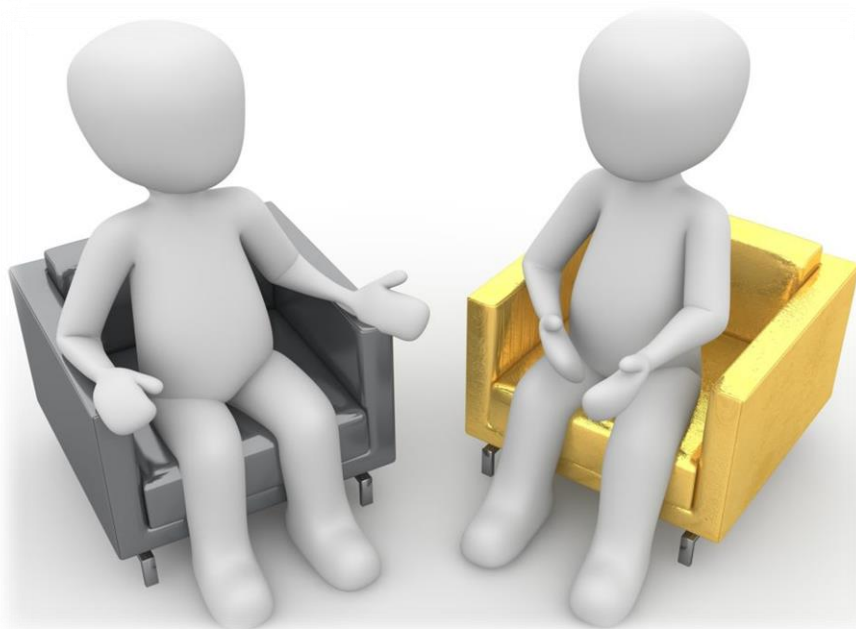
- Consortium of min. 3 partners from EU/MS + TC partners

Mono-participant projects

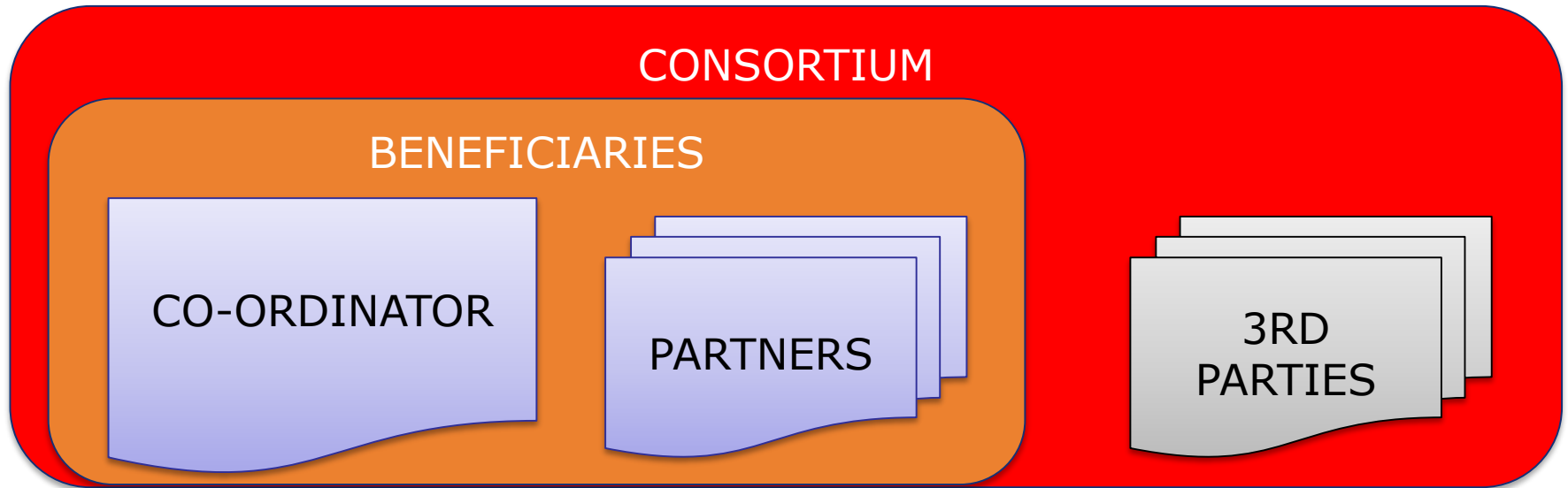
- **European Research Council (ERC) research grants** – support frontier research by individual researchers and teams.
- **Marie Skłodowska-Curie actions** – support researcher mobility.
- **SME instrument** – supports both individual SMEs and SME groups that have international ambitions, determined to turn strong, innovative business ideas into winners on the market.



H2020 project Consortium: what to look for?



Type of participation within a Consortium



Horizon 2020 distinguishes
4 basic types of third-party support

The purchase
of goods and
services

Subcontracts

Work carried-
out by "linked
third parties"

Other third-
party
contributions

Criteria for partner selection

Partners' **interest/motivation**

Partners' **excellence** in the field

Partners' **experience** in EU RTD projects

Partners' **access** to local market and **contacts**

Active use of **English language**, if not native

Partners' **resources** (materials)

critical mass of **staff with** knowledge and experience

What makes a consortium strong?

EXPERIENCED COORDINATOR – in teamwork and in project management

RESEARCH/COOPERATION MULTIDISCIPLINARITY

TRIPLE HELIX Approach
University – Industry – Public Administration/NGO

COMPLEMENTARITY OF PARTNERS - clear roles & functions, no overlaps, no duplications

WELL BALANCED:
geographical spread, expertise and type of organisation

Involvement of SMEs – for some actions an obligation!

PARTNERS' KEYWORDS:

Commitment
Reliability
Excellence
Trust

Identify the right partner for a specific topic

The screenshot shows the Horizon 2020 portal interface. The top navigation bar includes 'MY AREA', 'HOME', 'FUNDING OPPORTUNITIES', 'HOW TO PARTICIPATE', 'EXPERTS', and 'SUPPORT'. A search bar and a user profile for 'MATTIA CERACCHI' are also visible. The left sidebar contains a menu with options like 'My Organisation(s)', 'My Proposal(s)', 'My Project(s)', 'My Notification(s)', 'My Formal Notification(s)', and 'My Expert Area'. Below this is a section for 'EU Programmes 2014-2020' with a search box and buttons for 'Updates' and 'Calls'. A red arrow points from the 'Calls' section to the main content area.

TOPIC : Transition to Exascale Computing

Topic identifier: FETHPC-02-2017
Publication date: 14 October 2015

Types of action: RIA Research and Innovation action
DeadlineModel: single-stage
Opening date: 12 April 2017
Deadline: 26 September 2017 17:00:00
Time Zone : (Brussels time)

Horizon 2020
Pillar: Excellent Science
Work Programme Year: H2020-2016-2017
Work Programme Part: Future and Emerging Technologies
Call : H2020-FETHPC-2016-2017

Topic Description + More
Specific Challenge:
Take advantage of the full capabilities of exascale computing, in particular through high-productivity programming environments, system software and management, exascale I/O and storage in the

Topic conditions and documents + More
Please read carefully all provisions below before the preparation of your application.

Submission Service

Read carefully the topic description, conditions and documents

Size of consortium:

Minimum 3 partners, but consider also ...

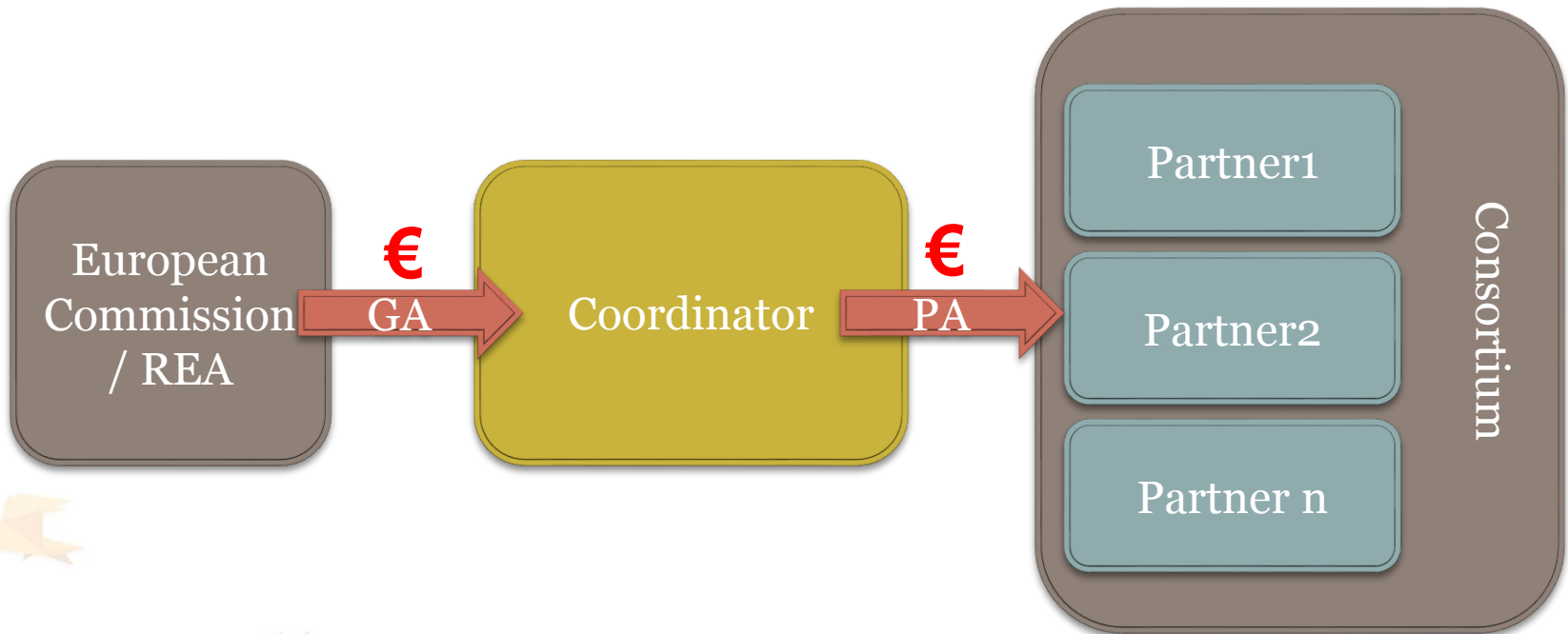
Topic (and scope of research)

Number of tasks (Tasks and WPs)

Project type (RIA; IA; CSA)

Details in the Work programme

Coordinator – most important partner!!!!



How to build your network?



Where should you start in building your network?



Where are the partners?

Own existing networks and contacts – the best!

Institutional bilateral agreements

Recommendations from peer and colleagues

Different networks such as NCP, EEN, EURAXESS etc

Different Internet sources: CORDIS, Research Participant portal, Google etc.

Attend: networking and brokerage events, infodays

Institutions already successful in FP7 or H2020 (success stories)

Ex: H2020 Health partnering day 2017

<http://www.healthncp.net/news-events/horizon-2020-health-partnering-day-2017-brussels-be>



[Home](#) [HNN 2.0](#) [Funding](#) [How To Apply](#) [News And Events](#) [Forum](#) [Login](#)

Horizon 2020 Health Partnering Day 2017 (Brussels, BE)

Date:
07.12.2017



Connected to the Open Info Day of the European Commission (December 8th, 2017 in Brussels) dedicated to "Health, Demographic Change and Wellbeing" (SC1) in Horizon 2020, the EU-funded project **Health-NCP-Net 2.0** is organizing a [free of charge Partnering Event on December 7th, 2017 in Brussels](#) which is meant to assist you in finding the right project partners for the upcoming Health calls.

The 2018-2020 Work Programme for "Health, Demographic Change & Wellbeing" will soon be launched and the next calls will open, so this would be the perfect opportunity for your institution to build your consortium.

The main part of the day is dedicated to [bilateral meetings](#) between people who are interested in the same call area.

A surrounding program will provide information about support measures for Health projects and give researchers and entrepreneurs a platform to present their project ideas in 5-minute presentations.

The partnering event will target a wide spectrum of stakeholders from companies (including SMEs), universities, research organizations and others from Europe and beyond interested in sharing new project ideas and in finding collaboration partners for the upcoming calls of SC1 in Horizon 2020.

Upcoming Events

September, 2017

12 September, 2017

- Internet of Health - Business conference (Amsterdam, NL)

13 September, 2017

- International Training on Grant Agreement Preparation and Management (Brussels, BE)

19 September, 2017

- International Metrology Congress (Paris, FR)

20 September, 2017

- HNN 2.0 Training "Grant Preparation, Grant Management and Participant Portal Tools for Submission (SYGMA)" (Zagreb, HR)
- Shaping the future of pediatrics (Rome, IT)

21 September, 2017

- Realising the Value from Health Data - Improving Care and Research (Madrid, ES)



Be pragmatic!

- **Speak** to colleagues at conferences and events
- **Invite** them to join your project
- **Ask** them to join their projects
- **Don't disappear** after the project finishes

Be prepared!

- **Don't** show up to networking events **with** **idea of your objectives** (e.g. use elevator pitch, catchy PPTs,...)



Be visible!

- **Publish your profile** and look for your potential partner in the **thematic research partner platforms**



Partner search tools



Participant Portal Partner Search

https://ec.europa.eu/research/participants/portal/desktop/en/organisations/partner_search.html



Partner Search



Find partners for your project ideas among the participants in past EU projects. Enter a keyword or a topic of a past call for proposals, for finding related organisations. Search by geographical criteria or by types of organisation. For more specialised partner search service see Online Manual.

Involvement of the organisation in EU funded programmes

Keyword(s)

Topic

Call

Programme

Organisation details

Organisation name

Organisation type

Country

City

PIC

Partner search via databases

- **Database of the EU**

- <https://cordis.europa.eu/partners/web/guest/home>

- **Ideal-ist (ICT):** <http://www.ideal-ist.eu/partner-search/pssearch>

- **NMP:** <https://www.nmp-partnersearch.eu/index.php>

- **3. SC Energy:** <http://www.partnersearch.c-energy2020.eu/>

- **5. SC Climate:** <http://partnersearch.ncps-care.eu/>

- **6. SC SSH:** <http://www.net4society.eu/public/pss.php>

- **7. SC Security:** <http://www.security-research-map.eu/>

- **EEN (SME):** <http://een.ec.europa.eu/services/going-international>

Ex (1): NMP Partner Search

<https://www.nmp-partnersearch.eu/index.php>



WELCOME SERVICES

HEADLINES | PARTNER SEARCH DOWNLOADS

Home >> Partner Search >> NMP Partnersearch Home

PARTNER SEARCH

Login

Username (E-Mail address):

Password:

login

REGISTRATION

PASSWORD LOST?

PARTNER SEARCH HOME

LIST OF PARTNER SEARCHES

LIST OF PARTNER OFFERS

SEARCH FOR PARTNER ENTRIES

SEARCH FOR PARTNER PROFILES

Partner Search - Partner Offer

Nanotechnologies, Advanced Materials, Biotechnology and Advanced Manufacturing and Processing in HORIZON 2020

The NMP TeAm Partner Search Facility has been established by the network on NMP NCPs in order to offer best support to its clients. This web service is strictly focused on the open calls for proposals of the key enabling technologies **Nanotechnologies, Advanced Materials, Biotechnology and Advanced Manufacturing and Processing of HORIZON 2020**, related actions like FET open, ERA-NETs like ERA CoBioTech, EuroNanoMed3 and MANUNET and inducement prize (Horizon Prize on materials for clean air).

On this web-service we discern between

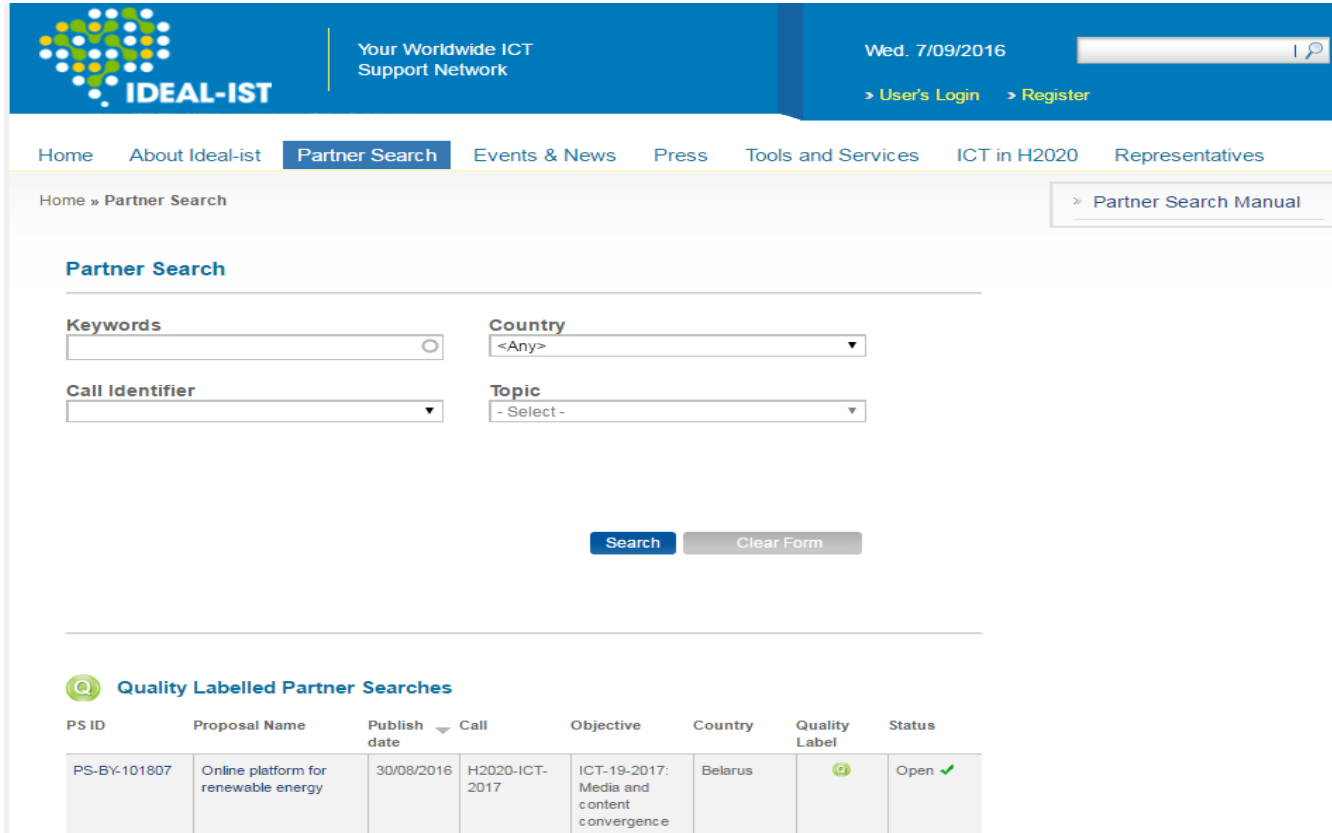
- **Partner Offer** - Researchers who offer their research expertise and who seek for collaboration in possible project consortia and
- **Partner Search** - Researchers or consortia with a definite idea for a project who are looking for further partners to complement the expertise scope of the consortium

In order to get information on the already published entries, please enter: [Search for partner entries](#)



Ex (2): Idealist partner search



<http://www.ideal-ist.eu/partner-search/pssearch>



The screenshot shows the Idealist website's partner search interface. At the top, there is a blue header with the Idealist logo (a cluster of colored dots) and the text "Your Worldwide ICT Support Network". The date "Wed. 7/09/2016" and a search bar are also present. Navigation links include "Home", "About Ideal-ist", "Partner Search" (highlighted), "Events & News", "Press", "Tools and Services", "ICT in H2020", and "Representatives". Below the header, there is a breadcrumb trail "Home » Partner Search" and a link to the "Partner Search Manual".

The main search area is titled "Partner Search" and contains four input fields: "Keywords" (text input), "Country" (dropdown menu showing "<Any>"), "Call Identifier" (dropdown menu), and "Topic" (dropdown menu showing "- Select -"). Below these fields are "Search" and "Clear Form" buttons.

Below the search area, there is a section titled "Quality Labelled Partner Searches" with a green "Q" icon. It contains a table with the following data:

PS ID	Proposal Name	Publish date	Call	Objective	Country	Quality Label	Status
PS-BY-101807	Online platform for renewable energy	30/08/2016	H2020-ICT-2017	ICT-19-2017: Media and content convergence	Belarus		Open 

Ex (3): C-Energy 2020 partner search

<http://www.c-energy2020.eu/>



partner search [Home Page / partner search](#)

C-ENERGY 2020

Connecting Energy National Contact Points in a pro-active network under Societal Challenge 3 'Secure, clean and efficient energy' in Horizon 2020

partner search

LOGIN

Username (E-Mail address):

Password:

LOGIN

Registration [Password lost?](#)

HORIZON 2020 - WORK PROGRAMMES - Part 10. Secure, clean and efficient energy & Euratom

Dedicated Partner Search tool

This C-Energy2020 Partner Search Facility has been established by the network of H2020 Energy NCPs to help support its clients in establishing consortia. This web service is strictly focused on the open calls for proposals under the Energy area of the Societal challenge Pillar of Horizon2020 and the Euratom Calls (complementary programme for nuclear research and training).

[Download the H2020 Energy 2016-2017 workprogramme \(1.67MB Pdf document\).](#)

[Download the Euratom 2016-2017 workprogramme \(1MB Pdf document\)](#)

Partner Search **EU networks** **News & EU Policy** **Calendar** **Media**

- **Create an account and register**
- **Log in if your account already created**

How to get help: NCP network



-
- Nationally organised network of experts by subject areas
 - Services include **assistance in partner search** (usually relying on their own databases)
 - **Dissemination** of calls for expressions of interest and calls for proposals through various channels
 - **Organisation of training sessions** (good way of meeting potential partners)
 - NCEs **fully conversant with the objectives, principles and content of that programme part**
 - NCEs **knowledgeable about all aspects of Horizon 2020**, beyond their specialist area,
 - NCEs **aware of opportunities provided by related programmes** (eg. COSME, ESIF),



CONCLUSION



Conclusion and tips

Good consortium partners vital for success

Know your project partners and be their friend!

Coordinator – a key person!

Share and delegate!

Read and discuss everything related to the project

Be proactive, visible and progressive!

Timely communicate issues and problems!

Create trust among partners and motivation!!!

Questions???

