เทคนิคการนำเสนอโครงการวิจัยและผลงานวิจัย ภาษาอังกฤษให้ได้รับการตอบรับในเชิงบวก *บุษบา กนกศิลปธรรม* 

MULTI MENTORING SYSTEM รุ่นที่ 2

30 เมษายน 2562

มหาวิทยาลัยมหิดล

### **QUESTIONS? (HONEST ANSWERS, PLS)**

1. Do you enjoy giving presentations?

2. Are great presenters born or made?



### OUTLINE

Successful presentations • Before presentation • During presentation • Gestures • Delivery • Presentations as a structure • Presenter tips



### 1. SUCCESSFUL PRESENTATIONS: ESSENTIAL COMPONENTS

Content

- Verbal communication: Language and delivery
- Non-verbal communication: Body language, eye contact, and gestures
- Deliver your presentation the way you want to hear it.



### 2. BEFORE PRESENTATION

- Prepare (scripts, visual aids, PPT, audience analysis, rehearsals, etc.)
- Use notes and visuals if needed. Be careful!
- Consider your audience.
- Keep presentation simple (and sweet) positive attitudes .



### 3. DURING PRESENTATION: NON-LINGUISTIC FEATURES

- Passion and enthusiasm
- Engaged with the audience. Why? How?
- Confidence or assertion
  - Postures How?
  - Eye contact How?
  - Gestures
  - Language



### GESTURES → UNIVERSAL GAME: ONE SYLLABLE WORD

### Adjectives

- **1. big**
- 2. tall
- **3. round**
- 4. cold
- **5. short**



### GESTURE GAME: ONE SYLLABLE WORD

- Verbs
- 6. dance
- 7. jump
- 8. sleep
- 9. hurt
- 10. love

LANGUAGE: PRACTICE SAYING THE FOLLOWING SENTENCES (PAIR WORK).

- 1. There're two experimental studies to be presented.
- 2. Of course, the case's quite serious.
- 3. The patient was slowly turning around, just to find that .....
- 4. It's the biggest apple that I've ever seen.
- 5. There's a small hole in the ceiling.
- 6. You're adorable!



NOW, INTEGRATE VERBAL AND NON-VERBAL COMMUNICATION FEATURES.

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### **VOICE INFLECTION & GESTURES**

- 1. This method does not work.
- 2. The investigation is a real challenge.
- 3. Drunk driving is a serious crime.
- 4. The instruments include a set of tests.
- 5. Data collection from interviews can be thought-provoking.



### PRESENTATIONS AS A 2 LEVEL STRUCTURE

- Macro approach → Structured: Introduction, main parts, conclusion
- Micro approach  $\rightarrow$  Language
  - Good morning boys and girls!
  - Good morning ladies and gentlemen!
- Language awareness: Words & pronunciation Let us take care of this issue first.



### PRONUNCIATION: ACADEMIC WORDS

- atom atomic
- analyze analysis analytical
- calibrate contaminate incubate
- examine examination
- system systematic
- organic organism mechanism
- baseline feedback platform



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# Greet the audience, introduce yourself, and give the topic

- Good morning everybody. My name's .....and I'm going to talk about...
- Hello. I'm...... and welcome to my presentation about ...
- My name's ... and the topic for my presentation today is .....
- My presentation concerns ......
- This presentation focuses on the issue of

## GIVING THE OUTLINE OF THE PRESENTATION

- First, I'm going to examine ...
- Second, I'll move on to the issue of ....
- Last/Finally, I'll look at/focus on
- I have divided my talk into the following main areas: ...
- I'm going to divide my presentation into two main parts. First, .....



### 5.2 MAIN PARTS OF THE BODY INTRODUCING YOUR FIRST MAIN POINTS

- First, we're going to look at...
- Let's start with ...
- The first problem I'd like to focus on is that of... Turning then to my first point, ...
- To begin with I'd like to say a few things about... I'd like to begin by ...
- OK, so let's start by looking at....

REFERRING TO VISUAL DATA (WE – WELCOMING AND INVOLVING)

- Let's take a look at this table. It shows ...
- If we look at this table, we can see that...
- The data here shows (us) that...
- Table 3 demonstrates ...
- Based on Figure 4, ...



### MOVING TO ANOTHER MAIN POINT

- OK, so now I'd like to turn to my next point, which is ...
- Now I'd like to move on to ...
- Now let's turn to the issue of...
- I want to turn now to ...
- Moving on now to ...
- My next point is in regards to ...



# 6. AFTER PRESENTATION6.1. ASKING FOR QUESTIONS

- Would anyone like to ask any questions?
- I'm ready to take any questions now.
- If anyone has questions, I'll be happy to answer them.



### 6.2. ANSWERING QUESTIONS

- Thank you for your question ...
- Good question. I think...
- That's an interesting question! As I see it...
- Yes, that's an interesting point...

### 6.3. DEALING WITH DIFFICULT QUESTIONS

- Hmm, that's a good question. I don't have the information to answer that question right now, but I'd be happy to find out and get back to you later.
- I don't think we have enough time to go into that right now, but I'll be happy to speak to you one-to-one after the presentation if you would like.



### 7. PRESENTER TIPS

- Understandable
- Memorable
- Emotional/passionate/confident
- Onversational tone
- Everyday language



- Be yourself! Don't try to fabricate your personality to impress others.
- Amazing speeches mixed bag of .....
- Pizza scenario: A bad presentation is like .....
- If I fail, it is another experience. Smile.
- Everyone deserves a second chance.

## **QUESTION REVISITED!**

### Are great presenters born or made?